

EVINRUDE[®]
E-TEC[®]



Outboard Propulsion Systems

Service Training Schedule 2016 - 2017

WARRANTY LABOR RATE GUIDELINE

This communication will provide an outline for how warranty labor rates are established.

Unless otherwise specified by state/provincial law - your warranty labor rate will be established, in the applicable currency, based on your current training level multiplied by a percentage of your shop's retail labor rate.

Training Completion	Warranty Labor Rate
Untrained	\$40 base rate
Distance Learning	70% of dealer's posted retail rate
Intermediate	85% of dealer's posted retail rate
Certification	100% of dealer's posted retail rate
Platinum Dealer*	110% of dealer's posted retail rate†

Payment will be issued per the retail or warranty labor rate in effect as of the date the repair work was performed – based on your dealer status at that time. "PAC only" dealers are not eligible for warranty labor reimbursement.

New dealers start at 70% of their posted retail rate. After 90 days the Distance Learning should be completed (as stated in the Dealer Agreement), and your rate will be adjusted according to the table above. If distance learning is not completed after 90 days, the system reverts to the untrained rate.

As training is completed the system will automatically adjust your warranty labor rate. For dealers who do not maintain current training, the system will adjust the warranty labor rate accordingly; however, advance notice will always be given prior to a reduction. BRP will provide notification on required training and allow ample time for completion to maintain current rates – or improve them.

Please note: the Outboard Training 2 (OB2) – Test out option only qualifies the technician to attempt the next level of training; it does not trigger an increase in rate. The reimbursement will only increase after successful completion of actual courses.

Dealers are encouraged to log into BOSSWeb to review their Training & Warranty information and ensure it is current in order to maximize their warranty profitability.

Retail labor rate update notifications can be submitted once per calendar year by submitting a "Dealer Labor Rate Update Request Application". Warranty labor rate changes become effective once approved by After Sales Warranty Administration.

For questions regarding Platinum payment status consult your BRP Sales Representative.

For further support – please contact Warranty Administration at 1-800-888-4662.

EVINRUDE SERVICE TRAINING

Welcome to the Evinrude Outboard Propulsion System Service Training Program. Whether you are an experienced Evinrude Service Technician or brand new to the training program; please read through this entire section for important service training information.

All service training students will now use BRP Training Institute (BRPTI) to enroll and complete Service Training courses.

Service Training Updates:


There are important updates for the program year 2016 Service Training Season:

1. Certified Technicians are required to re-certify every four (4) years. Please see page 5 for information.
2. Technicians who last certified between July 1, 2011 and June 30, 2012 must re-certify this training season to maintain **Certification** status.
3. Master Technician Program rules have changed. Please see page 6 for information.
4. There are new course names in BRPTI:
 - OB1 – Outboard Training 1 (E-ssentials™ distance learning)
 - OB2 – Outboard Training 2 (formerly “Professional Technician” hands-on training - PTO)
 - OB3 – Outboard Training 3 (formerly “Outboard Certification” hand-on training - OBC)
 - OBPU2015 – 2015 Product Service Update (previous update was 2012 Product Update)

Our training program provides for continuous learning through distance learning, hands-on training at our factory training centers, product updates, and re-certification.

Please see the **Evinrude Service Training Progression** timeline below for a summary of the process.

Evinrude® Service Training Progression



	Outboard Training 1 OB1	Outboard Training 2 OB2	Outboard Training 3 OB3 (Certification)	Re-Certification	Master Technician	Continued Learning
Prerequisites	Employed by Dealer	Completion of all OB1 courses and current product service updates	Completion of OB2 course (or OB2 Bypass Exam)	Previous completion of OB3 course	Completion of OB3 Re-Certification	Employed by Dealer
Registration	BOSSWeb	BOSSWeb	BOSSWeb	BOSSWeb	Not required (Offered after OB3 course)	BOSSWeb
Course Profile	Distance learning: Online videos, product update books, and exams	40% class discussion 60% hands-on demonstration on static & running stations.	100% hands-on demonstration on static & running stations.	100% hands-on demonstration on static & running stations. Test or Re-test for Master Technician.	Exam questions cover service topics on any outboard engines or major P&A sold or marketed by BRP.	Product Updates Webinars (if applic.) Seminars (if applic.)
Score	75% on online exams	80% on written exam	100% completion	100% completion	90% on written exam	75% on online exams

IMPORTANT: To verify service training history, log-in to BOSSWeb | Training | BRPTI | My Learning. Your BRPTI training history will list courses completed since October 1, 2009. Technicians who have previously completed *Outboard Certification* (OBC) are listed as completing *OB3.1.1*. Qualified technicians who have previously completed *OB2* and *OB3* courses (or the equivalent) are only required to complete *OB1.1* and the upcoming *2015 Evinrude E-TEC Product Service Update (OBPU2015)* for the 2015 - 2016 training season.

Outboard Training 1 (OB1)

Prerequisites

- Employed by an Evinrude BRP dealer
- Employee with access to BOSSWeb and BRPTI

Registration Information

Outboard Training 1 (OB1) is the distance learning portion of Evinrude® service training curriculum. These courses must be completed prior to attending hands-on training courses.

- Go to BOSSWeb | Training | BRPTI. Log-in using your user id and password then enroll into the required courses.
- Review OB1 and Outboards Product Service Update courses (OBPU) and enroll and complete courses that have not been completed. Your *BRPTI* training history will list courses completed since October 1, 2009. Technicians who have completed Outboard Certification are listed as completing OB3.1.1 and are only required to complete OB1.1 and the upcoming OBPU2015.

Course Profile (BRPTI - online only)

Outboard Training 1 (OB1) is comprised of service training courses which cover various service topics on Evinrude outboards. Technicians are expected to complete all courses prior to enrolling in future Evinrude BRP hands-on courses (*OB2* or *OB3*).

E-ssentials – Outboard System Function & Service (OB1.0.1): This service training course offers an understanding of the theory of operation of two and four-stroke powerheads, fuel, oiling, ignition, cooling, gearcases, electrical and trim/tilt systems, and properly preparing an outboard for off-season storage.

E-ssentials – Effective Troubleshooting (OB1.0.2): This service training course covers service interaction with customers and how to ask the right question, the right way. Learn troubleshooting methods as well as tips and tricks for each outboard technology.

E-ssentials – Rigging & Propeller Selection (OB1.0.3): This service training course covers the correct procedures for rigging a new or repowered boat with an Evinrude E-TEC outboard. It's useful for riggers and technicians at boat-builders and dealerships, along with anyone involved with helping customers select or purchase propellers.

E-ssentials – Servicing Evinrude E-TEC (OB1.0.4): This service training course offers an understanding of the principles of operation, service procedures and diagnostics that are unique to Evinrude E-TEC outboards. While intended mainly for service technicians, the program will also be helpful for anybody who works with outboards.

2011 Evinrude E-TEC Product Service Update (OBPU2011): Covers important product updates for model year 2011.

2012 Evinrude E-TEC Product Service Update (OBPU2012): Covers important product updates for model year 2012.

Evinrude Service – E-TEC G2 Service Essentials (OB1.1): This service training course offers service information for Evinrude E-TEC G2 outboards and is a requirement for all service personnel.

2015 Evinrude E-TEC Product Service Update (OBPU2015): Covers important product updates for model year 2013 and newer (Fall 2015).

Preparing for the Next Level of Training

- Continue employment as an Evinrude service technician.
- Complete any new *OB1* online training courses or product updates as they are released.
- Register for *Outboard Training 2* or *Outboard Training 3* if qualified.

Outboard Training 2 (OB2)

Prerequisites

All *Outboard Training 1 (OB1)* courses and any required distance learning updates (*OB1.1*, *OBPU2011*, *OBPU2012*, and *OBPU2015* in Fall of 2015).

Registration Information

- Go to BOSSWeb | Training | BRPTI. Log-in using your user id and password then enroll into *Outboard Training 2* course.
- We offer a bypass exam (see details in the *Bypass Exam* section below). To take the exam, go to BOSSWeb | Training | BRPTI. Log-in with your user name and password then select the Hands on school course. Enroll at desired location.

Course Profile

Outboard Training 2 will accelerate the technician's technical knowledge of Evinrude products and prepare for the rigorous *Outboard Training 3* course.

Knowledge and experience required *before* attending this course:

- Using / reading precision instruments and gauges
- Using service manuals and literature
- Using diagnostic software
- Troubleshooting and repairing inline and V-model engines
- Advanced level computer skills

Knowledge and skills obtained in this course:

- Fuel System
- Electrical system
- Oil system
- Evinrude Diagnostic software
- Introduction to *ICON* gauges and remote controls; *I-Command* gauges
- Gearcases
- Troubleshooting skills
- Multi-Fuel Engine (MFE) and submersible engine technology

Course content includes 40% discussion and 60% hands-on practice. Class participation and a final exam score of 80% or better are required to pass the course.

Class Hours

Monday - Thursday: 8AM to 4PM (Homework required) and Friday 8AM to Noon

Bypass Exam

Some technicians have prior automotive and/or marine experience and already have the skills developed in this course. Therefore, we offer the possibility to test out of this course.

- The online test includes, but is not limited to, questions on electrical theory and systems, fuel systems, Evinrude Diagnostics and multi-meters.
- You will have 1 attempt to pass the exam. If you fail the exam, you are required to attend *OB2*. No exceptions.

Preparing for the Next Level of Training

- Continue employment as an Evinrude service technician.
- Review new online training videos or product updates as they are released.
- We **strongly recommend** working one additional year before registering for *Outboard Training 3*.

Outboard Training 3 (OB3)

Prerequisites

Advanced knowledge and experience is required **before** attending this course.

All *Outboard Training 1 (OB1)* courses and any required distance learning updates (OBPU2011, OBPU2012, and OBPU2015 in Fall of 2015), *Outboard Training 2* (or successful completion of the *OB 2 Bypass Exam*)

Registration Information

- Go to BOSSWeb | Training | BRPTI. Log-in using your user id and password then enroll into *Outboard Training 3* course.
- Log-in with your user name and password then select the Hands on school course. Enroll at desired location.

Course Profile

Outboard Training 3 is our most advanced level course on the Evinrude product line and is comprised of 100% hands-on work. This is an intense hands-on training program based on running and static work stations. Course content covers all aspects of service, repair, and diagnostics for the entire Evinrude product line.

Dealers: Complete all defined tasks to earn Evinrude Certification status.

Government Personnel: Complete all defined tasks to earn an *Advanced Government Training* certificate.

Technicians must have advanced level skills obtained through factory training, time, and on the job experience before taking this course. Technicians will need all knowledge and experience required for *OB2* as well as:

- Fluency with Evinrude Diagnostic software
- Experience navigating BOSSWeb
- Experience reading and interpreting wiring diagrams
- Advanced troubleshooting and electrical diagnostic skills

BRP does not recommend Outboard Training 3 if:

- You completed *Outboard Training 2* within the last 12 months
- You had difficulty passing the *OB2 Bypass Exam*
- You have less than 5 years experience servicing outboard engines

Class Hours

Monday - Thursday: 8AM to 4PM (homework required) and Friday 8AM to Noon

Preparing for the Next Level of Training

- Complete any required product update training, seminars, etc. by the posted due date.
- Return to *Outboard Training 3* every **four (4) years** (by conclusion of the product year).
- Prepare for Master Technician exam (authorized Evinrude dealers only)

Evinrude® Master Technician Program

Program Updates

The Evinrude Master Technician program rules have changed for program year 2016. Please review the following for important updates.

Requirements

- Technician must be employed at an authorized Evinrude dealer for a minimum of 2 years.
- Complete Outboard Training 3 and maintain *Certification* status for 4 years.
- Return for *Re-Certification* (OB3) **before** the end of the fourth year.
- After receiving your diploma, you will have the opportunity to take the Master Technician written exam at the Training Center.

Exam Content

- The exam is comprised of 50 questions covering topics on any engines or major parts and accessories sold or marketed by BRP.
- You must score at least 90% to earn Master Technician status.

Master Technician Status

- Master Technician status runs concurrently with *Certification* after passing the written exam.

BRP Recognition

- The Training Center will issue recognition awards to our Master Technicians once per year in June.
- The latest Master Technician achievement record will be visible in BRPTI under the technician's service training history. Master Technician (OBM) record will be listed as course OBM3.1.1.

COURSE INFORMATION AND POLICIES

Course Fees

- Outboard Training 1: no charge
- Outboard Training 2 or Outboard Training 3: \$385 per person, per course
- Fees are non refundable. The fee will appear on your Parts & Accessories Account.
- Government agencies may pay by credit card after your account is invoiced. Call 1-800-901-3228 (Menu: Option #3) to speak with the Credit department.
- All prices are subject to change without prior notice.

Registration Information

- To register for the OB1 distance learning courses, go to BOSSWeb | Training | BRPTI. Log on and enter your user id and password. Go to the Evinrude Catalog to select the appropriate course.
- To register or view available training dates for OB2 or OB3 hands-on training courses, go to BOSSWeb | Training | BRPTI. Log-in with your user name and password then select the course.

Class Confirmation

- We must have a minimum of 3 students registered to hold a class.
- BRP reserves the right to cancel any course or class.

Policies

- All BRP US Inc. facilities are tobacco free. Smoking and tobacco chewing must be conducted off company property.
- Wear clothing and closed toe shoes appropriate for a service shop environment. Shorts are not permitted. Our training centers are located in corporate facilities. Out of respect, please refrain from wearing competitor's branded clothing.
- Classes begin promptly at 8:00 a.m.
- Completion of all required tasks and full attendance is required to earn a certificate.
- Students are evaluated through hands-on projects and homework assignments.
- BRP reserves the right to dismiss a student for misconduct. This includes, but is not limited to, disruptive behavior or damaging equipment.

Travel

- BRP is not responsible for students' cost of travel, lodging, or meals while they are attending a training course.
- Students who travel by air usually rent a car. Public transportation is limited.
- When planning travel, see course descriptions for class start and end times.

Service Training Contact Information

- Log-in to BOSSWeb and create a CASE using the "training" category
- Dealers (U.S. and Canada):
or email evinrude.training@brp.com

COURSE DATES: Refer to the training schedule towards the back of this document or log in to BOSSWeb

COURSE DATES

Outboard Training 2 (OB2)

Sturtevant, Wisconsin	Morrow, Georgia	Laval, Québec
October 17	September 26	February 13 (English)
December 12	December 12	February 20 (French)
February 13	April 3	
May 8	April 3	

Outboard Training 3 (OB3)

Sturtevant, Wisconsin	Morrow, Georgia	Laval, Québec
September 19	September 19	February 20 (English)
September 26	October 17	February 27 (French)
October 3	October 24	March 6 (English)
October 10	November 28	
October 31	January 9	
November 7	January 16	
November 14	January 23	
November 28	January 30	
December 5	February 6	
January 9	February 27	
January 16	March 6	
January 23	March 13	
January 30	March 20	
February 6	March 27	
March 6	May 1	
March 13	May 8	
March 27		
April 17		
April 24		
May 1		

Dates are subject to change. Check BOSSWeb for the most up to date information. We recommend you do not make travel arrangements until your desired class date is confirmed.

Sturtevant Training Center

10101 Science Drive
Sturtevant, Wisconsin 53177
1-800-888-4662



Facility

This state of the art training facility features an open concept classroom atmosphere, natural light, 6 sound proof test cells, and is adjacent to the main entrance of Evinrude headquarters. Students will have access to an on-site cafeteria as well as the BRP company store. Dependent upon the production schedule, plant operation tours may be available to the students.

The Sturtevant Training Center is conveniently located 3 miles east of I-94, near Highway 20. It is 20 miles south of Milwaukee's General Mitchell International Airport and 60 miles north of Chicago O'Hare International Airport.

Airports

Milwaukee General Mitchell (MKE)
Chicago O'Hare (ORD)

Local Accommodations:

The following hotel information is listed for your convenience. Please contact hotels to confirm actual rates.

Days Inn

13340 Hospitality Court (I-94 at Hwy. 20)
Sturtevant, WI 53177
(262) 884-6840

Ask for BRP Rate: Estimate is \$45 for single or \$55 for double + tax / Located 3 miles from Training Center

Comfort Inn

1154 Prairie Drive (North, off Highway 20)
Racine, WI 53406
(262) 886-6055

Ask for BRP Rate: Estimate is \$54.95 + tax / Located 3 miles from Training Center

Holiday Inn Express

13339 Hospitality Court (I-94 at Highway 20)
Sturtevant, WI 53177
(262) 884-0200

Ask for BRP Rate: Estimate is \$95 + tax / Located 3 miles from Training Center

Fairfield Inn Racine

6421 Washington Avenue (Hwy. 20)
Racine, WI 53406
(262) 886-5000

No BRP Rate; Estimate is \$110 + tax / Located 3.5 miles from Training Center

Racine Marriott

7111 Washington Avenue (Highway 20)
Racine, WI 53406
(262) 886-6100

Ask for BRP Rate: Estimate is \$134 + tax / Located 3 miles from Training Center

This information is listed for your convenience.
Please contact the hotel to confirm your rate.

Morrow Training Center

6852A Southlake Parkway
Morrow, Georgia 30260
1-800- 888-4662



Facility

The training center occupies 10,000 square feet of space adjacent to the Atlanta Parts and Accessories distribution center. The facility has 2 classrooms dedicated for lecture presentations and 2 lab work areas dedicated for hands on training and testing. The 2 lab areas have 17 fully equipped benches. Six sound proof test cells are available. These test cells provide students the opportunity to diagnose and experience “real life” running situations in a controlled environment.

The Morrow Training Center is located approximately 20 miles south of downtown Atlanta. It is 1 mile from Interstate 75 and is 15 minutes from Hartsfield International Airport. The facility is 8-10 miles from Interstates 85 & 20.

Airports

Hartsfield-Jackson Atlanta Intl Airport (ATL)

Local Accommodations:

The following hotel information is listed for your convenience. Please contact hotels to confirm actual rates.

Country Inn & Suites

2192 Mt. Zion Parkway
Morrow, GA 30260
(770) 603-3232

Ask for BRP Rate: Estimate is \$65 + tax / Located 1.7 miles from Training Center

Hampton Inn Southlake

1533 Southlake Parkway
Morrow, GA 30260
(770) 968-8990

Ask for BRP Rate: Estimate is \$72 + tax / Located 0.4 miles from Training Center / Shuttle bus to training center available

Drury Inn & Suites Atlanta South

6520 S. Lee Street
Morrow, GA 30260
1-800-DRURYINN

Ask for BRP Corp ID# 313139: Estimate is \$83 + tax / Located 1.1 miles from Training Center

This information is listed for your convenience.
Please contact the hotel to confirm your rate.

Laval Training Center

Centre de formation Compétences-2000
777, avenue de Bois-de-Boulogne
Laval, Québec H7N 4G1
1-800- 888-4662



Facility

This training center is on the campus of Compétences-2000. Classes are available for both French and English speaking students. The titles for classes taught in English are listed in English. This facility features a spacious combination lecture and workbench area. It has three test tanks in a separate area. Outboards of any size can be run to practice diagnosis and repair. The campus has an on-site cafeteria and restaurants nearby.

Airports

Montreal Trudeau Airport (YUL)

Local Accommodations:

The following hotel information is listed for your convenience. Please contact hotels to confirm actual rates.

Comfort Inn Laval

2055 Auto. des Laurentides
Laval, Québec, Canada
(450) 686-0600

Ask for BRP Rate Code LBOM: Rates TBD + tax / Located 4.8 kilometers / 3.0 miles from Training Center

Holiday Inn Laval

2900 boul le Carrefour
Laval, Québec, Canada
(450) 682-9000

Rates TBD + tax / Located 5.3 kilometers / 3.3 miles from Training Center

Le St-Martin Hotel and Suites

1400, Maurice-Gauvin road
Laval, Québec, Canada
(450) 902-3000

Ask for Cosimo Dibitto / Rates TBD + tax / Located 4.0 kilometers / 2.5 miles from Training Center

Hampton Suites Laval

1961 Boul Cure-labelle
Laval, Québec, Canada
(450) 687-0010

Rates TBD + tax / Located 10.5 kilometers / 6.5 miles from Training Center

Quality Inn

2035 Auto. des Laurentides
Laval, Québec, Canada
(450) 686-6777

Rates TBD + tax / Located 4.8 kilometers / 3.0 miles from Training Center

This information is listed for your convenience.
Please contact the hotel to confirm your rate.